



# The Sierra Searchlight Chapter #164



### Inside this issue:

Chairman's Corner	1
Member Profile	1
CPP, PCI, PSP Review	2
Chapter #164	2
Training/Development	5
Guest Speaker/Topic	5
Board members	9
Financial Report	10
Meeting Minutes	11
Certifications	12
New Members-2009	12

### NEXT Meeting: May 5

- **—Please remember to RSVP**
- Atlantis Casino "Grand Ballroom 6" on the 2nd floor
- Judy Henderson, NNDVA — Domestic Violence—Workplace Violence with an emphasis on Domestic Violence

## Chairman's Corner—Dean Hill



I'd like to start off by thanking everyone who showed up for the April meeting. As anticipated, our attendance

was up, and I believe everyone enjoyed the presentation by Dr. Heck, even though it lasted a bit longer than our usual meeting.

During the meeting we also formalized the election of Jay Martin, CPP as our new Scholarship Committee Chairman. Jay has recently transferred to the chapter, and he brings some ideas for this committee with him from his former

chapter. Of course, I'm sure he is open to suggestions to improve this process, as well as potential sources for additional Scholarship candidates. We wish him success in this endeavor!

ASIS, International will be represented at the 4th Annual Nevada Anti-Terrorism Conference being held next week (April 29 – 30) at the Grand Sierra Re-

*(Continued on page 2)*

## Member Profile— Jay Martin, CFI, CPP, CFE

This month's member profile is of Jay Martin, CFI, CPP, CFE

Jay recently joined Kinross Gold Corporation as the Regional Security Manager for North America and relocated to Reno from Phoenix, AZ. Prior to joining Kinross Gold, Jay worked for Rush Enterprises as the Regional Asset Pro-

tection Manager-West. The focus of his work is on physical security design and implementation, operational audit-



*(Continued on page 4)*

### Officer information:

- Chairman—Dean Hill
- Vice Chair—Darrell Clifton, CPP
- Secretary—Dora Martinez
- Treasurer—Jesse Janzen

Opinions vary, if you disagree with any information provided, please let us know at:

[jandress@nvenergy.com](mailto:jandress@nvenergy.com)

## Board Certifications

### PCI® Examination Structure and Content

The PCI® examination consists of multiple-choice questions covering tasks, knowledge and skills in subjects identified, by professional investigators, as the major areas involved in this field. All exam questions come from the official reference books. No questions on the exam are taken from any other source.

The subjects are:

#### Case Management [Approx 40%]

- A. Evaluating cases on continuing basis for potential ethical conflicts
- Elements of conflict resolution



- Nature/types/categories of ethical issues related to cases, (fiduciary, conflict of interest, attorney-client) Applicable aspects of laws, codes, and regulations
- B. Determining needs and developing strategies by reviewing options
- Negotiation process
- Investigative methods
- Cost benefit analysis
- Applicable aspects of laws, codes, and regulations

C. Implementing strategies by utilizing the investigative resources necessary to address case objectives

- Investigative resources (e.g., staffing, scheduling)
  - Time management
  - Quality assurance process
  - Chain of custody procedures
- Change analysis/management  
**Evidence Collection [Approx 40%]**

A. Conducting surveillance by physical and electronic means in order to obtain relevant information

*(Continued on page 6)*

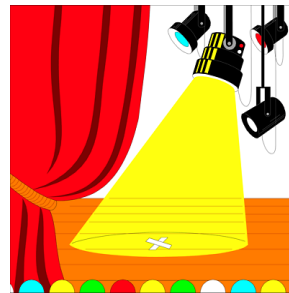
## The Sierra Searchlight Chapter #164

The ASIS Sierra Search light chapter 164 newsletter is open to you;

*Your suggestions, articles, photos are not only welcome, they are necessary and expected!*

This letter reflects your commitment. Without your input, and article submissions, the newsletter will lose meaning to the local chapter and become a generic

news letter we are less inclined to read. If you have not submitted an article please plan to submit one soon. We are looking for local interest articles, tips, and news that we may not have yet received from other sources



and some that we have but are particularly relevant or interesting to the chapter. Personal profiles and articles are encouraged and are a great tool to get to know more about our members

Please submit entries to: [jandress@nvenergy.com](mailto:jandress@nvenergy.com)

## Chairman’s Corner—Dean Hill

sort, in Reno Details were sent out separately via email blast.

Chapter 164 will be well-represented, and we are also trying to work with the Las Vegas chapter to share the table. This will be an excellent way to promote ASIS, International and po-

tentially recruit additional members for the Nevada-based chapters. We had a similar table at last year’s event in Las Vegas, which Darrel headed up for Chapter 164, along with Bill Cage, the southern Nevada Chapter Chairman.

There is also a roll-out of a new program by the Nevada Fusion Centers called the Partnership Enhancement Research and Fusion (PERFusion) Program. The program is already running in SNCTC, and this is the rollout

*(Continued on page 3)*

## Chairman's Corner—Dean Hill

for Washoe County and Carson City Fusion Centers (NNCTC & NTAC). Details for this event were also sent out via a separate email blast.

In case anyone was not aware, the Fusion Centers in Nevada consist

of the Nevada Threat Analysis Center (NTAC), based in Carson City; the Southern Nevada Counter-Terrorism Center (SNCTC), based in Clark County; and the Northern Nevada Counter-Terrorism Center (NNCTC), based in

Washoe County. All three are doing excellent work at their different stages of development, and it is refreshing to witness the high level of cooperation between the centers.

We also had suggestions from *(Continued on page 4)*



<http://www.lmsdefense.com/asis>  
 email: [asis@lmsdefense.com](mailto:asis@lmsdefense.com)  
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## Chairman's Corner—Dean Hill- continued

Mike Gach of ways to improve our record-keeping procedures. Some are already being implemented, while others are still being considered. Some of these include; having an additional person at the entry table to better keep track of finances, who is a member and who is a guest, etc. Using a revised sign-in sheet that has members names pre-printed, with a place for their signature; having the

collected funds tallied and accounted for before leaving the meeting, and making the deposits within five days; designating Board Members as check signers, so each expenditure is confirmed by at least two members, requiring two signature on all checks, and so on. This is going a long way towards bringing the chapter in line with established ASIS, International guidelines, which have been more loosely interpreted in

the past. I'd like to express my appreciation to Mike Gach for taking the necessary time to complete this project, and for agreeing to head up the newly established Audit Committee.

Finally, I look forward to seeing as many of you at the next meeting as possible!

Thank you,  
Dean



## Member Profile- continued

ing and workplace investigations.

Jay began his security career in the USMC, where he served on active duty for six years, both in the infantry and as a Marine Security Guard. While on embassy duty, he served at the American Embassy Mexico City, Mexico and Cairo, Egypt. As an infantryman, he deployed to Okinawa, Japan for jungle warfare training; to the Panama Canal region in support of Operation Just Cause; and to Mogadishu, Somalia during Operation Restore Hope.

After separating from the Marines, Jay obtained his B.S. in Criminal Justice and Spanish from Weber State University in Ogden, UT in 1996. During this time, he did a one year internship with the Drug Enforcement Administration's Diversion Group and also worked in Retail Security for Sears. He went on to earn his M.A. in In-

ternational Affairs/Latin American Studies from Ohio University, Athens, Ohio in 2002 and focused his studies on the economic impact of violence in Latin America.

Earlier in his career, Jay held positions as a Commercial Sales Rep/Consultant for ADT Security Services in Ohio, District Asset Protection Manager for Sears in Alaska, and has also done part-time work as a private investigator.

Jay possesses three security certifications that support his primary roles in the security field and is passionate about ongoing education.

Certified Forensic Interviewer (CFI) since 2005

Certified Protection Professions (CPP) since 2007

Certified Fraud Examiner (CFE) since 2008

Lastly, he has served volunteer roles with ASIS International for the Alaskan Chapter, Programs Committee and the Phoenix Chapter, Houses of Worship and I.B. Hale Committees. He is currently the Scholarship Committee Chair for the Northern Nevada Chapter.

In his spare time, Jay enjoys hiking with his wife and golfing. They are the proud parents of Oso; a 115 lb. rescued Saint Bernard/Chocolate Lab



## Training and Development Opportunities!!!

ASIS Training opportunities are available in a variety of forums and locations. For more information, and a complete list, visit [www.asisline.org](http://www.asisline.org), call 703-519-6200, or write to [education@asisonline.org](mailto:education@asisonline.org)

**4/29-30 4th Annual Nevada Anti-Terrorism Conference at the Grand Sierra Resort, in Reno**

**5/12–5/13 38th Annual San Francisco ASIS Seminar and Exhibits**

WYNDHAM HOTEL SAN JOSE,  
CA

**5/17-5/19 Organizational Resilience: Implementing and Auditing the ASIS American National Standard**  
Philadelphia, PA

**6/29- 6/30 4th Annual Nevada Anti-Terrorism Conference Grand Sierra Hotel Reno, Nevada** Register at <http://www.neonn.org/>

9-2 Applications accepted for second 2010 **Timothy J. Walsh APC I Award**

Don't miss this chance to take an APC I course—free of charge! Deadline: October 8, 2010  
10/12-10/15 - ASIS 2010—ASIS International 56th Annual Seminar and Exhibits in Dallas Texas  
[www.asis2010.org](http://www.asis2010.org) for more information  
The ASIS Library is always available to members at <http://www.asisonline.org/library>



## Guest Speaker April 2010– Dr. Joe Heck

April's guest speaker was Dr. Joe Heck with the Center for Disease Control speaking on the topic of "Bombings: Awareness, Injury Patterns, and Care"

Dr. Heck offered a highly condensed presentation regarding some of the potential effects of



bombings and some suggestions on who might be expected to respond and how they might be required to do so. Dr. Heck defined terrorism according to the CDC's definition

Terrorism can be defined as containing four key elements.

It is premeditated—planned in advance, rather than an impulsive act of rage.

It is political—not criminal but designed to change the existing political order.

It is aimed at civilians—not at military targets or combat ready troops.

It is carried out by sub-national

groups—not by the army of a country.

There are several types of terrorism including religious terrorism, state sponsored terrorism and suicide terrorism.

Dr. Heck pointed out that bombings are more frequent than we might suspect and that in this or any emergency situation, we are likely to be relied on to respond. In emergency situations, there may be such a significant need for assistance to those involved, that it is likely there will not be sufficient professional personnel to respond, or there may be delays.

Victims may be unwilling or un-

*(Continued on page 7)*

## Board Certifications—continued

- Methods of surveillance
- Types of surveillance
- Types of surveillance equipment
- Pre-surveillance routines

Applicable aspects of laws, codes, and regulations

B. Conducting interviews/interrogations of subjects to obtain relevant information

- Interview techniques (electronic, face-to-face, telephonic)
- Techniques for detecting deception (e.g., non-verbal communication)
- Methods and techniques of eliciting admission and/or confession
- Composition and content of witness/subject statement

Applicable aspects of laws, codes, and regulations (e.g., individual rights, privacy, interrogation)

C. Collecting and preserving objects and data for future assessment and analysis

- Requirements of chain of custody
- Methods/procedures for preserving various types of evidence
- Forensic opportunities and resources

Applicable aspects of laws, codes, and regulations (e.g., rules of evidence and discovery)

D. Conducting research by physical and electronic means and analyzing data to obtain relevant information

- Physical resources
- Electronic resources

Applicable aspects of laws, codes, and regulations

Case Presentation [Approx 20% ]

A. Preparing reports to substantiate investigative findings

- Critical elements and format of an investigative report
- Investigative terminology
- Logical sequencing of information

Applicable aspects of laws, codes, and regulations

B. Preparing and presenting testimony by reviewing case files, meeting with counsel and presenting relevant facts

- Witness preparation
- Types of testimony

Applicable aspects of laws, codes, and regulations (e.g., applicable privileges, hearsay, rules of procedure)



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## Guest Speaker April 2010– Dr. Joe Heck—Continued

able to cooperate and we are likely to be put into situations to guide and assist them.

Some, but not all, tips include :

- Inform individuals responding not to rush into the site—secondary attacks can occur. Instruct bystanders to move away from the area and to avoid potential targets
- Most injuries in a bombing are not life-threatening and are due to blunt and penetrating trauma from flying debris or bomb fragments. Wounds can be grossly contaminated. Consider delayed primary closure and assess tetanus status.
- Communication with bomb-

ing victims may be difficult, as they often experience ringing



in the ears and/or sudden temporary or permanent hearing loss.

- Explosions in closed spaces, such as in subways or buses,

or combined with a building or structural collapse, result in a greater number of severe injuries and deaths.

- Those less injured bypass EMS triage and go directly to the closest hospitals and arrive before the more severely injured.
- Hospitals and roads closest to the blast(s) will quickly become crowded, as a large number or surge of friends and loved ones will arrive at the closest hospital within minutes of the event. When possible, individuals with minor injuries should be directed to hospitals outside the immediate area of the blast.

- All bombing events have the
- (Continued on page 8)*

## Dean Hill receives Award for Best Newsletter in 2009

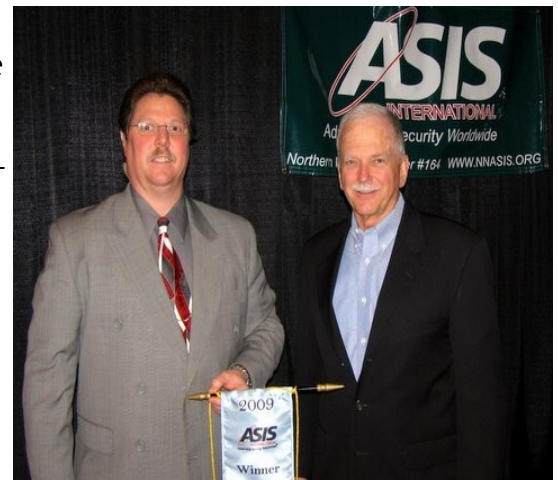
For those familiar with Dean Hill and his dedication and

enthusiasm it is unlikely to come as a surprise that he was the recipient of the ASIS award for Newsletter of the year for Group 3.

The award for best newsletter was presented by Region Two Regional Vice President Douglas R. Laird, CPP .

Dean has set the expectations for the newsletter very high and we certainly hope to be able to duplicate

his results in 2010



## Guest Speaker April 2010– Dr. Joe Heck—Continued

*(Continued from page 7)*

potential for chemical and/or radiological contamination. Triage and life saving treatment should never be delayed because of the possibility of radioactive contamination of the victim. In general, the risk of exposure to caregivers is small.

Dr. Heck reviewed the triage

process and how we might make determinations regarding who is in the most immediate need of assistance, and who may be able to assist themselves.

Dr. Heck reminded us that we must put our safety first when responding. This includes making contact with loved ones to alleviate unnecessary concern and to allow our available resources to be more thoroughly

engaged in the emergency rather than secondary concerns.

Additional information, copies of Blast Curriculum presentations, and Hazard Preparedness links can be found on the CDC's web site at

[http://www.bt.cdc.gov/masscasualties/bombings\\_injurycare.asp](http://www.bt.cdc.gov/masscasualties/bombings_injurycare.asp)

## ASIS and NV Energy host Ramon Barboza

On April 8th, our chapter was proud to sponsor an educational opportunity to its members and our industry.

Ramon Barboza, a Reno local and now an international speaker, presented a brief version of his 3-day leadership seminar. Barboza has a way of electrifying a room and getting the blood flowing through his audience as he gives everything some food for thought on finding their own leadership style. The course entitled "Challenges and Choices" was designed to make attendees aware of their own style and taking on their own leadership role instead of waiting for someone else to do it.



The attendees all agreed and gave Barboza high marks on the presentation.

Our attendance was not as great as we would like, but even Ramon understands that everyone is busy and it is hard to take time out of your busy schedule. He suggests that this is time well spent and will pay off in the long run. Anyone interested in bringing his skills and services to their own organization should contact him at [barb1451@msn.com](mailto:barb1451@msn.com).

Special thanks to Mark Crosby at NV Energy for hosting the event.

Article Submitted by Darrell Clifton, CPP

## February Meeting Minutes - continued

*(Continued from page 11)*

Darrell Clifton, CPP stated that he only had fifteen to twenty people signed up for the Challenges and Choices seminar that is occurring at NV Energy on 4/8/10. If anyone is interested, please let him know right away.

Ken Braunstein announced that he has a Vintage Intoxilizer to give away if anyone is interested



## BOARD MEMBERS' CONTACT INFORMATION ALL VOLUNTEERS!!!

- Chairman Dean Hill [deanmhill@gmail.com](mailto:deanmhill@gmail.com)
- Vice-Chair Darrell Clifton, CPP: [dclifton@circusreno.com](mailto:dclifton@circusreno.com)
- Secretary Dora Martinez : [dmartinez@circusreno.com](mailto:dmartinez@circusreno.com)
- Treasurer Jesse Janzen: [jjanzen@sienareno.net](mailto:jjanzen@sienareno.net)
- Membership Chairperson Mark Crosby: [mcrosby@nvenergy.com](mailto:mcrosby@nvenergy.com)
- Program Chairperson Chris Brockway, CCP: [chris89434@yahoo.com](mailto:chris89434@yahoo.com)
- Scholarship Chairperson Jay Martin, CPP: [Jay.Martin@Kinross.com](mailto:Jay.Martin@Kinross.com)
- Chapter Newsletter Editor Jennifer Andress: [jandress@nvenergy.com](mailto:jandress@nvenergy.com)
- Law Enforcement Liaisons Dean Hill: [deanmhill@gmail.com](mailto:deanmhill@gmail.com)  
Chris Brockway, CCP: [chris89434@yahoo.com](mailto:chris89434@yahoo.com)
- Legislative Representative Ken Braunstein: [kb@unr.edu](mailto:kb@unr.edu)
- Chapter Webmaster Dennis Smith, CPP: [ds6470@charter.net](mailto:ds6470@charter.net)
- ASIS Foundation Rep Open
- Certification Representative Dennis Smith, CPP: [ds6470@charter.net](mailto:ds6470@charter.net)
- Chapter Photographer Ken Braunstein: [kb@unr.edu](mailto:kb@unr.edu)
- Audit Chair Mike Gach: [gachandassociates@charter.net](mailto:gachandassociates@charter.net)

Please enhance the chapter by contributing your skills to either of the open positions as Scholarship Chair person or ASIS Foundation Representative.

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# ASIS CHAPTER #164 MONTHLY TREASURER REPORT



April 2010 TREASURY REPORT

JESSE JANZEN, TREASURER

## ATTENDANCE

Paying Members:	27
Paying Guests	12
Complimentary Guests:	1
Total Attendees:	40

## LUNCHEON SUMMARY

### COLLECTIONS:

Luncheon Collections 03/03/10	\$ 780.00
Annual Dues Collections 03/03/10	\$ 20.00
Extra Door Prize Tickets 03/03/10	\$ 40.00

TOTAL COLLECTIONS: \$ 840.00

### EXPENDITURES:

Atlantis Luncheon Bill 03/03/10	\$ 682.00
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**LUNCHEON PROFIT/LOSS: \$ 158.00**

## GENERAL FUND (Checking Account)

BEGINNING BALANCE	\$ 9605.22	
Credit 04/14/10	Deposit (Luncheon Collections)	\$ 800.00
<b>SUBTOTAL</b>	<b>\$ 10,405.22</b>	

Debit 04/08/10	Check #1774 (Atlantis—Luncheon)	\$ 682.00
<b>ENDING BALANCE</b>	<b>\$ 9723.22</b>	

## SCHOLARSHIP FUND (Savings Account)

BEGINNING BALANCE	\$ 4065.43	
Credit 03/31/10	Interest Payment	\$ .09
Credit 04/14/10	Deposit (Door Prize Ticket Collections)	\$ 40.00
<b>ENDING BALANCE</b>	<b>\$ 4105.52</b>	

\*Notes: The beginning balance of the savings account was adjusted by \$0.20 from the ending balance recorded on last month's treasury report to compensate for an error on the January report and to reflect accurate YTD interest payments, which were estimated on the first three 2010 treasury reports. However, the balance of the savings account still varies significantly from the current bank statement. Online review of savings account activity has failed to account for the variance. Since the first quarter audit is pending, the variance will be reported to the auditor in the hopes that further investigation will isolate the source. A less significant variance appears in the checking account balance, which will also be reported to the auditor. This variance might be attributable to \$129.94 of expenses incurred in December of 2009, which do not appear on the treasury report, but further investigation will be required to verify.

--Jesse Janzen

# March Meeting Minutes

ASIS Northern Nevada Chapter # 164

Meeting Minutes 4/7/2010



Chapter Chairman Dean Hill called the meeting to order at approximately 12:15 pm and led the pledge of allegiance. Dean reported that the 2nd quarter board meeting was held on 3/30/10. Topics discussed included: recordkeeping, auditing, elections and membership

A recommendation was made by the board to move elections from December to October so the new officers could learn their new position and possibly attend training held by the region. Motion was made by Darrell Clifton, CPP for the elections of officers to be moved to October. Jesse Janzen seconded and the motion passed unopposed

Motion for minutes and treasury report to be approved at same time passed unopposed. (Mike Gach and Mike Poehlman).

September and December's meeting presentations are open. If anyone has any suggestions for a guest speaker, please get with Chris Brockway, CPP.

Mike Gach informed the Chapter that the 2009 Audit was completed. Some suggestions for 2010 were a signature sheet for sign in that already has names printed and name tags. These were both approved by the Board and are being implemented.

RVP Douglas Laird, CPP, presented Dean Hill with an award for having the most outstanding newsletter for our size chapter.

Jesse Janzen announced a new procedure for the luncheon receipts to be counted and verified after each meeting.

Dennis Smith informed the Chapter that the website had been updated. There are two webinars coming up. April 21, 2010- recruiting liabilities and sometime in May- Developing a Strategic Mindset. If anyone wants to host one of these, please let him know.

Newly appointed Scholarship Chairman, Jay Miller, reported that a scholarship sponsored by the ASIS foundation would be given away to send someone to the annual seminar and get certified. RVP Douglas Laird, CPP announced that he has \$19,000 in his account to spend on awards that will likely be used to send members to the Dallas seminar in October. Details will be announced later.

*(Continued on page 8)*

Northern Nevada ASIS,  
International, Chapter #164



ASIS Chapter #164  
PO Box 21093  
Reno, NV 89515-1093

For news:  
Fax: 775-684-4064  
Email: jandress@nvenergy.com



Dues are due for 2010

We are on the web - Check  
out the site and newsletter  
at: [www.asisnn.org](http://www.asisnn.org)

Address Label here

## New Members



Mark Garrigan  
Ken Lang  
Jerry Devore

Sheri Escobar  
James Forbus  
Gary Potter  
Frederick Piry

Steven Drasal  
Allen Bowser, CPP



## ASIS, International Certifications

Philip Bennett—CPP  
Chris Brockway—CPP

Russell Brooks—CPP  
Cheri Bryant—CPP  
Darrell Clifton—CPP  
Douglas Laird—CPP

Dennis Smith—CPP  
Jerry Higginson—CPP, PCI  
Jay Martin, CPP  
Allen Bowser, CPP